



2014 - YEAR END SUMMARY

"The reward for work well done is the opportunity to do more"

-Dr. Jonas Salk

Mission: The City of San Angelo Development Corporation, working with economic development partners, retains, strengthens and diversifies the job base of the community to ensure a vibrant business climate for San Angelo and the region.



2014 Year End Summary



Scott Tankersley
President



Roland Peña
Executive Director



COSADC Board Members

BOARD OF DIRECTORS (LEFT TO RIGHT): JUAN FLORES, (DIRECTOR), SCOTT TANKERSLEY (PRESIDENT), TONY VILLARREAL (2ND VICE PRESIDENT), JOHN BARIOU (1ST VICE PRESIDENT), TOMMY HIEBERT (DIRECTOR), DANIEL ANDERSON, (DIRECTOR) AND RICHARD CRISP, (DIRECTOR)



2014 Year End Summary



2014 Highlights

- Staff duties associated with development and the Tax Increment Reinvestment Zone (TIRZ) program were returned to the city's Development Services Department
- A Subcommittee and staff developed and initiated the Business Retention and Expansion Program (BREP)
- DeCoty Coffee Company Inc. became our first BREP recipient
- Hosted the 2014 Annual Ports-to-Plains Southern Work Group Conference
- The City entered into an agreement with the cities of Midland and Abilene to establish the West Texas Water Partnership, San Angelo's portion to be funded by half-cent sales tax designated for water supply and conservation
- Agreed to enter into a partnership with the San Angelo Chamber of Commerce, Tom Green County and the San Angelo Independent School District to contract with Scott Bethel to determine the best ways to show support for Goodfellow Air Force Base in advance of the upcoming next round of federal Base Realignment and Closure discussions
- Held a Board Workshop with consultant Alysia Cook, PCEM, IOM, to set strategies, review priorities, and identify partner roles for COSADC
- Revised meeting schedule from twice monthly to once monthly
- Approved:
 - *Expending \$189,965 for costs incurred to evaluate reclaimed water alternatives for the non-potable water use study
 - *The expenditure of \$111,400 for costs incurred for a feasibility study of creating a surface water catchment basin on the Red Arroyo
 - *Up to \$7,500 for scholarships to train personnel from existing Stage 2 companies wishing to attend certain training provided by the Angelo State University Small Business Development Center
 - *Funding up to \$79,825 for consultant services for a new Air Service Marketing Program
 - *The allocation of \$993,639 for the construction improvement for Paulann and Smith
 - *The sale of two tracts at the Industrial Park of 5.25 acres at a price of \$25,000 per acre
 - *Pursuing professional services to complete Phase 3 of the certification process after authorizing and completing Phases 1 and 2 of the AEP Quality Site Certification process for the Industrial Park
 - *The nomination of Roland Peña and appointment as COSADC representative to the Water Advisory Board
- Participated in El Chepe Mexico business and trade relations trip
- Attended annual Ports-to-Plains conference in Del Rio
- A total of 55 full-time and six part-time jobs were created through the Business Factory, for a total sales revenue of \$10,763,343

Marketing and Business Recruitment



2014 Year End Summary



2014 Trade Shows/Conferences

- San Angelo Business Expo
- West Texas Energy Expo
- West Texas Legislative Summit
- Doing Business with the Oil Companies

List of Association Events

- Ports-to-Plains Southern Work Group Meeting

Marketing

- Cline Shale Alliance banner ads
- Full page ad, Trade & Industry Journal

BREP Projects

- DeCoty Coffee Company Inc.
Type of BREP Incentives: Capital Investment, Property Tax Rebate, Development Fee Waiver, City Sales Tax Rebate, Life Safety Related Issues, Job Creation
Results: At the end of 2014, the agreement is still pending signature.

Ongoing Projects

- MedHab LLC
Type of Incentives: Job Creation, Capital Investment, Job Retention, Real Property Investment, Code Compliance Incentive
Results: As of Dec. 31, 2014, MedHab LLC had not requested nor had they been paid any incentives under the agreement.
- Ethicon
Types of Incentives: Capital Investment, Job Retention, City Tax Rebate, County Tax Rebate
City Tax Rebate to Date: \$305,249.36
Jobs Retained: 30
- Hirschfeld Energy Systems LLC (formerly Martifer-Hirschfeld Energy Systems LLC)
Type of Incentives: Capital Investment Phase 1, Capital Investment Phase 2, Job Creation, Land Purchase Incentive, Construction Funding Incentive 1, Construction Funding Incentive 2
Results: In 2009 and as of 2014, a Capital Investment of \$20 million for Phase 1 and the Land Purchase and Construction requirements were met by the company. They also lost 34 jobs for a total of 91 FTEs to date.



2014 Year End Summary



Ongoing Projects (cont.)

- Glazer's
Type of Incentives: Land Acquisition, Facility Construction, Job Retention, Job Creation, City Property Tax Rebate
Results: As of 2014, Glazer's has continued to comply with and exceed all requirements of its agreement with COSADC

- Blue Cross Blue Shield of Texas
Type of Incentives: Property Tax Rebate
Results: \$37,118 for 6 years = \$222,708.00

Business Factory

- 6 Clients for a total of 55 full-time and 6 part-time employees with a total sales revenue of \$10,763,343
- Installed partitions for needed office space, four cubicle offices, used by BEPC
- BEPC installed two cubicle offices in Suite 220 for needed additional office space

Air Service Marketing Plan

- The objective of the 2014 Air Service Marketing Plan is to use SCASD Grant money to increase the chances of attracting new services to the evolving SJT market. The goals are to identify and capitalize on quick wins by assessing the market and preserving the SCASD Grant and to position SJT for long-term success by attracting and retaining new services without jeopardizing existing services.

Ports-to-Plains

- The City of San Angelo, Tom Green County and the San Angelo Chamber of Commerce participate as partners of the PTP Alliance. In 2014, COSADC hosted the Southern Work Group Meeting and also attended the Annual Ports-to-Plains conference in Del Rio,



Community Development Projects

- Affordable Housing- As of 2004, this program allocates \$335,000 annually from COSADC. In 2014 the Affordable Housing Program created 4 new housing units for first-time home-buyers, over \$55,000 was allocated for the purchase of a foreclosed program home, the rehab of 6 housing units for elderly homeowners was conducted as well as the siding and painting of 26 housing units for low income homeowners.



Community Development Projects (cont.)

- Concho River Improvement Project Phase II began in October of 2011 and included stabilization of the banks, additional trails and trail improvements, new lighting, an outdoor exercise area, public art, new irrigation systems, shaded sitting areas, water features and other special elements. This project was completed in early 2014.

Project Budget: \$13.5 million



- Hickory Aquifer- When complete this project will provide more than 6 million gallons of water per day. The well field expansion and treatment facility began in 2014 and is still ongoing. *Project Budget: \$120,000,000*



- Airport Terminal Renovation- This project will include exterior improvements, a new entry sign, an updated terminal entrance, pavement enhancements, curbside canopies, air traffic control tower renovations, relocation and configuration of the airline ticket counters and baggage claim areas, improvements to the security checkpoint, structural modifications, relocation of the administration offices and enhancements to the meet and greet area. Construction began in 2013 and is currently ongoing. *Project Budget: \$5,925,715*



- City Auditorium- Renovations include a new design, abatement, demolition, HVAC equipment and installation, basement structural improvements and fire protection and plumbing renovations. As of 2014, this project was still in the fundraising stage. *Project Budget: \$3,750,000*

- Smith and Paulann Boulevards Improvements-This will include the extension of Paulann from U.S. 67 to the extension of Smith and the extension of Smith with its intersection with Paulann to the north property line of Howard College. The project is currently underway and anticipated to be completed by the summer of 2015. *Project Budget: \$753,270*



Reclaimed Water Alternatives

- This project is for costs incurred to evaluate reclaimed water alternatives for the non-potable water use study. *Project Budget: \$189,965*



2014 Year End Summary



City of San Angelo Development Corporation Prioritization of Goals

Prioritization of Goals	Progress:	To Do:	Status	Completed
#1 Priority				
<p>C.15.a. Vigorously support the continuation and expansion of Goodfellow Air Force Base GAFB) through joint City-Chamber annual trips to Washington, DC, additional congressional support, and Chamber-sponsored military appreciation events. <u>Actively pursue growth in training programs at GAFB.</u> (Lead: Chamber of Commerce)</p>	<p>As of March 12, 2014:</p> <ul style="list-style-type: none"> • Consultant hired to help manage BRAC possibilities • 4-month partnership formed to update materials with Consultant • Intelligence/Firefighting visits to Pentagon • Base Commander gives report to Chamber of Commerce highlighting City of San Angelo support 	<ul style="list-style-type: none"> • Continue AFB community-based partnership initiative to find win-win opportunities • Visit Armed Services Committee members from Texas • Continue to build support for Armed Forces Day at Goodfellow AFB (this year to be held May 17th at the Recreation Camp) 	<p>4/28-5/1 /2014 Chamber annual leadership trip to Washington DC. Briefings with General Robert Otto, Chief of Staff for Intelligence, U.S. Air Force and Senator Ted Cruz, Senate Armed Services Committee.</p> <ul style="list-style-type: none"> •P4 Partnership Program completed, 2 MOUs a.(MOU - Combined National Incident Management Services (NIMS) Training (Tom Green County & 3121hTraining Squadron - 17th Civil Engineering Squadron) b. MOU - Shared use of the Goodfellow AFB Firing Range and Training Facility (Tom Green County Sheriff's Department & 17th Security Forces Squeidron) signed and 9 others in process of completion. •Goodfellow Appreciation event completed 5/17. • As of 19 September: \$30,881.00 Child Care Quality Initiative Grant awarded to Assist Local Child Care Facilities in Military Communities; grant will help nearby child care facilities meet more military base child care requirements. •The childcare MOU started with the Partnership initiative Goodfellow this spring was scheduled for mid-December signing, but now just slipped to mid-January •The Executive Leadership Committee of the Goodfellow Community Partnership Initiative (GCPI) met Nov. 6, and next quarterly meeting will be late February 2015. •Five MOUs have now been signed resulting from the GCPI. Four others are being worked on, and two related to childcare provider training are scheduled to be signed on January 14. •Transportation initiatives are being worked on behalf of Goodfellow, and in the meantime, the Chamber is providing buses for students to attend the Goodfellow Awards Banquet on January 30. •The Chamber met with Goodfellow support partners Dec. 18 and agreed upon a short 4-month engagement with Scott Bethel in 2015 for consulting services. •Planning is underway on late April 2015 working trip to Washington DC <p>(Continued)</p>	<p align="center">Ongoing</p>
<p>Continued: C.15.a. Vigorously support the continuation and expansion of Goodfellow Air Force Base GAFB) through joint City-Chamber annual trips to Washington, DC, additional congressional support, and Chamber-sponsored military appreciation events. <u>Actively pursue growth in training programs at GAFB.</u> (Lead: Chamber of Commerce)</p>	<p>As of March 12, 2014:</p> <ul style="list-style-type: none"> • Consultant hired to help manage BRAC possibilities • 4-month partnership formed to update materials with Consultant • Intelligence/Firefighting visits to Pentagon • Base Commander gives report to Chamber of Commerce highlighting City of San Angelo support 	<ul style="list-style-type: none"> • Continue AFB community-based partnership initiative to find win-win opportunities • Visit Armed Services Committee members from Texas • Continue to build support for Armed Forces Day at Goodfellow AFB (this year to be held May 17th at the Recreation Camp) 	<p>As of March 4, 2015 Planning is halfway complete on late April 2015 working trip to Washington DC with representation from the City, County, ASU, SAISD and business community. Appointments are being sought with military and legislative leaders in charge of existing Goodfellow missions, as well as those in which we would like to see growth (e.g. cyber training and international intel training).</p> <ul style="list-style-type: none"> •The next meeting of the Goodfellow Community Partnership Initiative (GCPI) will be March 12 under the leadership of Lt. Col. Greg Scougall with the Chamber hosting. It is an expanded group of the Executive Leadership Committee. Eight MOUs have been signed to date, the most of any community/base nationwide. Detail provided in attachment. •The Chamber signed a three-year contract with the Concho Valley Transit District to provide a portion of the funding for the Goodfellow Trolley operating Fridays & Saturdays. Funding will increase from \$3,000 in 2015 to \$4,000 in 2017. Ridership increased 10% in 2014 over 2013. •Goodfellow asked the Chamber to underwrite transportation to the Goodfellow Awards Banquet on January 30, and Military Appreciation Night at the Rodeo on February 25, which it did. •The Chamber coordinated support with the City, County, and SAISD with the Chamber in a four-month engagement that began February 15 with Scott Bethel (BGen Ret) in 2015 for consulting services. He is assisting with appointments for the April 2015 Washington trip, and spoke to the Cornerstone Investors meeting March 2. <p>As 4/1/2015 With less than a month before the April 2015 working trip to Washington DC with representation from the City, County, ASU, SAISD and business community, final arrangements and appointments are being made by Phil.</p> <p>(Continued)</p>	<p align="center">Ongoing</p>
Prioritization of Goals	Progress:	To Do:	Status	Completed

City of San Angelo Development Corporation Prioritization of Goals

<p>Continued: C.15.a. Vigorously support the continuation and expansion of Goodfellow Air Force Base GAFB) through joint City-Chamber annual trips to Washington, DC, additional congressional support, and Chamber-sponsored military appreciation events. Actively pursue growth in training programs at GAFB. (Lead: Chamber of Commerce)</p>	<p>As of March 12, 2014:</p> <ul style="list-style-type: none"> • Consultant hired to help manage BRAC possibilities • 4-month partnership formed to update materials with Consultant • Intelligence/Firefighting visits to Pentagon • Base Commander gives report to Chamber of Commerce highlighting City of San Angelo support 	<ul style="list-style-type: none"> • Continue AFB community-based partnership initiative to find win-win opportunities • Visit Armed Services Committee members from Texas • Continue to build support for Armed Forces Day at Goodfellow AFB (this year to be held May 17th at the Recreation Camp) 	<ul style="list-style-type: none"> •The Chamber sponsored the Goodfellow Community Partnership Initiative (GCPI) lunch meeting on March 12, during which a 9th MOU was officially added to the list: The Goodfellow/Howard College Internship Program, providing training and educational opportunities for Howard College students and Air Force Support Squadron members. Seven other partnership concepts are being worked by GCPI committees. •Military consultant Scott Bethel (BGen Ret) spoke to the Cornerstone Investors meeting on March 2, providing insight into future plans for Intel training, and highlighting strengths and weaknesses for expanding Goodfellow. He is also helping us frame our discussions with military leaders in Washington DC for meetings on April 29. •The Altus Trophy has been awarded to San Angelo, signifying the best community/Air Force Base relationship in the Air Education & Training Command in 2014. A press conference and celebration are being planned for April 8 with General Robin Rand coming to San Angelo to award the trophy. <p>As of May 6/2015 - The Altus Trophy was presented by AETC Commander General Robin Rand to San Angelo during a wonderful dinner and evening of testimonials on Wednesday, April 8, at the Museum of Fine Arts. The award signifies the best community/Air Force Base relationship in the Air Education & Training Command. (Continued)</p>	<p align="center">Ongoing</p>
<p>Continued: C.15.a. Vigorously support the continuation and expansion of Goodfellow Air Force Base GAFB) through joint City-Chamber annual trips to Washington, DC, additional congressional support, and Chamber-sponsored military appreciation events. Actively pursue growth in training programs at GAFB. (Lead: Chamber of Commerce)</p>	<p>As of March 12, 2014:</p> <ul style="list-style-type: none"> • Consultant hired to help manage BRAC possibilities • 4-month partnership formed to update materials with Consultant • Intelligence/Firefighting visits to Pentagon • Base Commander gives report to Chamber of Commerce highlighting City of San Angelo support 	<ul style="list-style-type: none"> • Continue AFB community-based partnership initiative to find win-win opportunities • Visit Armed Services Committee members from Texas • Continue to build support for Armed Forces Day at Goodfellow AFB (this year to be held May 17th at the Recreation Camp) 	<ul style="list-style-type: none"> •The Chamber led representatives from the City, County, SAISD and business community on the annual mission to Washington DC to promote growth and opportunities for Goodfellow AFB in the future. At the Pentagon, the delegation met with the number one and two people in the Air Force overseeing Intelligence, Surveillance & Reconnaissance, the number one person overseeing international training for the DOD, which is a growth target for Goodfellow, and two people in charge of overseeing local Air Force bases. The delegation also met with Senator Cornyn, Representative Conaway, Congressman Hurd who has an intelligence background, and staff members for House Armed Services Committee Chairman Mac Thornberry and Senate Armed Services Committee member Senator Cruz, bringing them up to date on the Goodfellow Community Partnership Initiative and the significance of the Altus Award. •The Chamber sponsored the Goodfellow Community Partnership Initiative (GCPI) lunch meeting on March 12, during which a 9th MOU was officially added to the list: The Goodfellow/Howard College Internship Program, providing training and educational opportunities for Howard College students and Air Force Support Squadron members. Seven other partnership concepts are being worked by GCPI committees. • Military consultant Scott Bethel (BGen Ret) assisted the Chamber in completing a new brochure and power point presentation that not only helped us frame our discussions with military leaders in Washington DC, but also is to be used in educating the San Angelo community in the coming year. <p>As of June 3/2015</p> <ul style="list-style-type: none"> • Two conference calls were scheduled, planned and followed up on by Phil with the Goodfellow Community Partnership Initiative’s Leadership Team. A quarterly meeting is being planned for late June, and two subcommittees are working on MOUs to bring about savings to public partners on shared resources. (Continued) 	<p align="center">Ongoing</p>
<p>Continued: C.15.a. Vigorously support the continuation and expansion of Goodfellow Air Force Base GAFB) through joint City-Chamber annual trips to Washington, DC, additional congressional support, and Chamber-sponsored military appreciation events. Actively pursue growth in training programs at GAFB. (Lead: Chamber of Commerce)</p>	<p>As of March 12, 2014:</p> <ul style="list-style-type: none"> • Consultant hired to help manage BRAC possibilities • 4-month partnership formed to update materials with Consultant • Intelligence/Firefighting visits to Pentagon • Base Commander gives report to Chamber of Commerce highlighting City of San Angelo support 	<ul style="list-style-type: none"> • Continue AFB community-based partnership initiative to find win-win opportunities • Visit Armed Services Committee members from Texas • Continue to build support for Armed Forces Day at Goodfellow AFB (this year to be held May 17th at the Recreation Camp) 	<ul style="list-style-type: none"> • The 10th annual Goodfellow Appreciation Day was held May 16, hosting 1,800 military representatives from Goodfellow to several hours of entertainment for the whole family, live music, delicious barbecue and over 100 volunteers from the community expressing appreciation for their service and presence in San Angelo. • Five pages of detailed notes were compiled documenting the meetings on the June 27-30 trip to the Pentagon and Capitol Hill. The notes have now been sent out to trip participants for comments, and the contents have been approved for circulation with the military officials. Follow up efforts have begun. • Chamber staff and volunteers have participated in Goodfellow’s quarterly awards breakfast and several changes of command of leaders changing out between May and July. • Military consultant Scott Bethel (BGen Ret) worked with Phil in establishing the follow up plan to the Washington DC visit, helping establish priorities for contacts with AETC in San Antonio and Air Force leaders in Washington DC. <p>As of July 1/2015</p> <ul style="list-style-type: none"> • A quarterly meeting of the Executive Leadership Team of the Goodfellow Community Partnership was held June 23 with all partner groups participating. Task Force reports were heard and plans are taking shape for a major meeting with more participants in September after the new Goodfellow Base Commander, Col. Michael Downs, arrives. Michael Looney represented the Chamber. (Continued) 	<p align="center">Ongoing</p>
<p align="center">Prioritization of Goals</p>	<p align="center">Progress:</p>	<p align="center">To Do:</p>	<p align="center">Status</p>	<p align="center">Completed</p>

City of San Angelo Development Corporation Prioritization of Goals

<p>Continued: C.15.a. Vigorously support the continuation and expansion of Goodfellow Air Force Base GAFB) through joint City-Chamber annual trips to Washington, DC, additional congressional support, and Chamber-sponsored military appreciation events. Actively pursue growth in training programs at GAFB. (Lead: Chamber of Commerce)</p>	<p>As of March 12, 2014:</p> <ul style="list-style-type: none"> • Consultant hired to help manage BRAC possibilities • 4-month partnership formed to update materials with Consultant • Intelligence/Firefighting visits to Pentagon • Base Commander gives report to Chamber of Commerce highlighting City of San Angelo support 	<ul style="list-style-type: none"> • Continue AFB community-based partnership initiative to find win-win opportunities • Visit Armed Services Committee members from Texas • Continue to build support for Armed Forces Day at Goodfellow AFB (this year to be held May 17th at the Recreation Camp) 	<ul style="list-style-type: none"> • The next major MOU to add to the nine already in place may be the Shared Vehicle Maintenance Partnership, by which Goodfellow, the City and the County plan to work together to reduce vehicle maintenance costs by specializing in various tasks and sharing in personnel costs. A draft of the proposal is being reviewed by all parties, after which it will be sent to Air Force Headquarters for review. • The task force on the Joint Emergency Training Center is working continuously on a longer-term, more ambitious proposal for a training facility that should save budget dollars not only for Goodfellow, but also for all local entities requiring law enforcement training and certification. Another goal of this effort is to create economic impact for San Angelo by hosting law enforcement training for agencies within a 200-mile radius. • Col. Kelly Klein stepped down as Commander of the 17th Medical Group at Goodfellow, and Phil Neighbors represented the community at the recognition ceremony June 25 with remarks and presentations for Kelly and Shelley Klein <p>As of August 6/2015</p> <ul style="list-style-type: none"> • Phil is working with new leadership at Goodfellow on the logistics and planning for the next quarterly meeting of the Goodfellow Community Partnership Initiative that will be held at the ASU Houston Harte University Center Sept. 3. It is being billed as a “Refresh” meeting, since many new leaders are now in place at Goodfellow since the group last met, and all of the subcommittees are invited to come and participate. • Chamber and community leadership were well represented at retirement ceremonies for Goodfellow Commander Kim Joos, and Change of Command activities for her replacement, Col. Michael L. Downs, who is also speaking to the next monthly Chamber luncheon on Tuesday, August 11. New commanders over the Medical Group and Mission Support Group have also met with Chamber staff, and Michael Looney attended the Quarterly Awards breakfast at Goodfellow in July. (Continued) 	<p align="center">Ongoing</p>
<p>Continued: C.15.a. Vigorously support the continuation and expansion of Goodfellow Air Force Base GAFB) through joint City-Chamber annual trips to Washington, DC, additional congressional support, and Chamber-sponsored military appreciation events. Actively pursue growth in training programs at GAFB. (Lead: Chamber of Commerce)</p>	<p>As of March 12, 2014:</p> <ul style="list-style-type: none"> • Consultant hired to help manage BRAC possibilities • 4-month partnership formed to update materials with Consultant • Intelligence/Firefighting visits to Pentagon • Base Commander gives report to Chamber of Commerce highlighting City of San Angelo support 	<ul style="list-style-type: none"> • Continue AFB community-based partnership initiative to find win-win opportunities • Visit Armed Services Committee members from Texas • Continue to build support for Armed Forces Day at Goodfellow AFB (this year to be held May 17th at the Recreation Camp) 	<ul style="list-style-type: none"> • The Texas Military Preparedness Commission, a function of the Governor’s Office of Economic Development, issued an RFP for grants for projects that will benefit military bases and their communities. The Chamber provided information to Goodfellow’s new leadership, and one project is being considered for submission prior to the next deadline for applications of Sept. 1. • It is the Chamber’s turn to host the Altus Award Trophy, and it is prominently displayed in the Chamber’s Visitor Center for another few weeks. <p>As of September 6, 2015</p> <ul style="list-style-type: none"> • The “Refresh” meeting of the Goodfellow Community Partnership Initiative will be held Sept. 3 at the ASU Houston Harte University Center. Most of the subcommittees of GCPI have met in the past month in order to be able to report to the entire group, and to help new leadership at Goodfellow AFB understand what has been accomplished so far, and what major goals are still in play. We also plan some brainstorming to talk about possible uses of grant funds from the Texas Military Preparedness Commission that the Chamber made known to Base leadership. Lt. Col. Ryan Vetter and Phil Neighbors are in charge of the Refresh meeting. • Michael Looney and Phil Neighbors have met with Joseph Dube, Chief of the International Military Student Office, to advance the goal of increasing the number of international students training at Goodfellow that was established on the Chamber’s trip to Washington in April. The next step will be promoting Goodfellow’s “Amigo” program that matches international students and families with San Angelo families who serve as hosts to help the internationals with social and cultural experiences. (Continued) 	<p align="center">Ongoing</p>
<p>Continued: C.15.a. Vigorously support the continuation and expansion of Goodfellow Air Force Base GAFB) through joint City-Chamber annual trips to Washington, DC, additional congressional support, and Chamber-sponsored military appreciation events. Actively pursue growth in training programs at GAFB. (Lead: Chamber of Commerce)</p>	<p>As of March 12, 2014:</p> <ul style="list-style-type: none"> • Consultant hired to help manage BRAC possibilities • 4-month partnership formed to update materials with Consultant • Intelligence/Firefighting visits to Pentagon • Base Commander gives report to Chamber of Commerce highlighting City of San Angelo support 	<ul style="list-style-type: none"> • Continue AFB community-based partnership initiative to find win-win opportunities • Visit Armed Services Committee members from Texas • Continue to build support for Armed Forces Day at Goodfellow AFB (this year to be held May 17th at the Recreation Camp) 	<ul style="list-style-type: none"> • The Chamber featured new Training Wing Commander, Col. Michael Downs, at the August monthly Chamber luncheon, where Col. Downs expressed appreciation for his warm welcome and the support of Goodfellow. He stayed and spoke to every person who wanted to meet and visit with him. Plans are now complete for the Chamber’s annual Friendship Golf Tournament scheduled Oct. 9, pairing military and civilian players in a fun outing designed to raise funds for Project Warmheart, which is used to fund emergencies for families of deployed military members from Goodfellow. 	<p align="center">Ongoing</p>
<p align="center">Prioritization of Goals</p>	<p align="center">Progress:</p>	<p align="center">To Do:</p>	<p align="center">Status</p>	<p align="center">Completed</p>

City of San Angelo Development Corporation Prioritization of Goals

<p>E.22.d. Address issues identified by employers by working with city, county, or state officials. Utilize the Retention & Expansion Program to <u>better understand the needs and challenges of local businesses</u> (Lead: COSA Development Services - Chamber of Commerce - COSADC)</p>	<ul style="list-style-type: none"> • Base Commander gives report to Chamber of Commerce highlighting City of San Angelo support 	<ul style="list-style-type: none"> • Continue to build support for Armed Forces Day at Goodfellow AFB (this year to be held May 17th at the Recreation Camp) 	<p>Development Services instituted the following:</p> <ul style="list-style-type: none"> • Checklist of minimum requirements for commercial plans submittals, to ensure consistency, completeness, & faster reviews; • Checklist for obtaining signatures on plat, to address the prior issue of items being submitted for signature before the required conditions were met, to speed up the signature process & address the propensity for requirements to be overlooked; • Process for temporary assignment of 911 addressing, to assist developers in scheduling their contractors (an increasing issue due to the levels of activity) and preparation of real estate documents; • Clarification of subdivision process within the ETJ via a handout, pursuant to modifications in the interlocal agreement between the City/County approved in March; • New policy for DRCs which requires minimum submittal information, to improve the quality of information received in the meetings, & to help address the issue of increased activity but not parallel increase in personnel; • Creation of service called "consultation" which allows those pursuing development - but who are not far enough along in the planning process to qualify for a DRC - to have a scheduled meeting to address specific issues or areas of concern; • Development Task Force creation; • Pursuit of the software purchase(s) needed; • Created a single point of contact; • Education - Lunch & Learn, COSA U, Citizens 101 <p>(Continued)</p>	<ul style="list-style-type: none"> • Planning & Development Services continues to explore business friendly process improvements.
<p>(Continued) E.22.d. Address issues identified by employers by working with city, county, or state officials. Utilize the Retention & Expansion Program to <u>better understand the needs and challenges of local businesses</u> (Lead: COSA Development Services - Chamber of Commerce - COSADC)</p>	<p>As of March 12, 2014:</p> <ul style="list-style-type: none"> • Meetings with Chamber of Commerce and companies to discuss expansions and distress issues • "Industry thrives where we have workforce!" 	<ul style="list-style-type: none"> • Streamline expansion process and share with existing businesses • Work with City staff to improve and streamline permit/building processes related to site selection • BREP (Business Retention & Expansion Program) – seek local businesses and increase outreach and marketing to determine business needs. • Preparing for the future regarding workforce changes • Create formal BREP partnership 	<ul style="list-style-type: none"> • SBDC coordinating high level training programs for existing businesses. • Board approved \$650,000 budget for BREP purposes including business training classes to be conducted by SBDC, Howard College, ASU. • Chamber staff participating in City Development Task Force Meetings and collaborating with City Planning Director in streamlining development processes. Working with local employers on specific expansion and location issues. Planning for major employer education effort in first quarter of 2015 regarding assistance and incentives available to local employers through enhanced BREP initiatives. • COSADC Staff developed BRE+P Program Plan and led ad hoc committee of board members and partners (chamber, SBDC) and partner resource input (WDB) to develop incentive policy. Adopted by board and ratified by city council. • COSADC staff begins Marketing and BRE+P visits beginning in January. <p>As of 3/4/2015</p> <ul style="list-style-type: none"> • Following COSADC's rollout of the new opportunities for existing businesses in the expanded BRE Program, the Chamber has publicized the information once, spoken to a number of existing businesses about the program, and plans to partner with COSADC in an ongoing effort in the next quarter. • Hosted one and a half days of briefings in late February with eight existing businesses regarding access and transportation issues should a new development move forward across the street from them. <p>As of 4/1/2015</p> <ul style="list-style-type: none"> • Michael Looney and Phil Neighbors are making individual calls on businesses following the March 2 Cornerstone reception, and seeking input from them on issues in which the economic allies may assist them. • Follow up has taken place with two of the existing businesses on specific issues dealing with a proposed new development right across the street with them on Sherwood Way. (Continued) 	<ul style="list-style-type: none"> • BRE+P Plan Developed. • Marketing and implementation of BRE+P company visits to follow.

City of San Angelo Development Corporation Prioritization of Goals

Prioritization of Goals	Progress:	To Do:	Status	Completed
<p>(Continued) E.22.d. Address issues identified by employers by working with city, county, or state officials. Utilize the Retention & Expansion Program to better understand the needs and challenges of local businesses (Lead: COSA Development Services - Chamber of Commerce - COSADC)</p>	<p>As of March 12, 2014:</p> <ul style="list-style-type: none"> • Meetings with Chamber of Commerce and companies to discuss expansions and distress issues • “Industry thrives where we have workforce!” 	<ul style="list-style-type: none"> • Streamline expansion process and share with existing businesses • Work with City staff to improve and streamline permit/building processes related to site selection • BREP (Business Retention & Expansion Program) – seek local businesses and increase outreach and marketing to determine business needs. • Preparing for the future regarding workforce changes • Create formal BREP partnership 	<ul style="list-style-type: none"> •The Chamber is currently working with three local companies in need of expansion: 1) a steel component fabrication company; 2) a national telecommunications company; and 3) a building materials company. <p>As of 6/18/2015</p> <ul style="list-style-type: none"> •Direct mail piece, follow-up letter, and cold calls have been conducted by COSADC staff since early January. The direct mail and letter included some 300 companies and to date 35 companies have been contacted by phone. •35 companies contacted and met with 14 existing companies from January 1 to June 1, 2015 • Three existing retailers on west Sherwood Way were provided information by Phil Neighbors regarding the potential major retail development in their area. • In addition to the five local companies considering expansion mentioned in last month’s report, Michael began working with a local specialty electronics component manufacturer in June <p>As of August 6/2015</p> <ul style="list-style-type: none"> • Michael has met with the following businesses in an attempt to work with them on issues relevant to their retention or expansion: <ul style="list-style-type: none"> o Concho Valley Radiator (CVR) – have been discussing potential expansion and/or cooperative arrangement with East Texas Radiator of Longview, Texas. (Bob Schneeman has also been involved in these discussions) o Dreibruders Foods – have met with company ownership to explore potential larger-scale expansion into San Angelo. o Electric Rider – have met to discuss potential new lines of business and future expansion needs. o Principal LED – met with local business leader, Francis Jelensperger, and Principal leadership to understand lines of business and any next-step expansion needs that may evolve. o Pittman Fabrication – met with owner, Curtis Pittman, to discuss 12–18 month expansion needs. (Continued) 	<ul style="list-style-type: none"> •BRE+P Plan Developed. •Marketing and implementation of BRE+P company visits to follow.
<p>(Continued) E.22.d. Address issues identified by employers by working with city, county, or state officials. Utilize the Retention & Expansion Program to better understand the needs and challenges of local businesses (Lead: COSA Development Services - Chamber of Commerce - COSADC)</p>	<p>As of March 12, 2014:</p> <ul style="list-style-type: none"> • Meetings with Chamber of Commerce and companies to discuss expansions and distress issues • “Industry thrives where we have workforce!” 	<ul style="list-style-type: none"> • Streamline expansion process and share with existing businesses • Work with City staff to improve and streamline permit/building processes related to site selection • BREP (Business Retention & Expansion Program) – seek local businesses and increase outreach and marketing to determine business needs. • Preparing for the future regarding workforce changes • Create formal BREP partnership 	<p>As of September 30, 2015</p> <ul style="list-style-type: none"> •East Texas Marketing and BREP conducted between COSADC and Chamber of Commerce •Over 40 companies were called on and 4 ED agreements have been executed. •Board approved BREP Marketing "Helping local businesses" Campaign and hired McLaughlin Advertising to conduct marketing using traditional and new methods such as internet analytics. Google Ad Words for manufacturing was launched on October 12th. <p>In that period through today, 37 people in Tom Green County have searched for keyword combinations in our list. The primary one searched was "manufacturing investment". The other ones used were manufacturing financing, manufacturing development, and manufacturing growth. While it’s good that we got our message in front of everyone who searched these terms, the low volume tells us we need to modify our keys so that they are slightly less specific. We keep doing this until the results lead us to believe our words are too common, then we adjust back to the prior batch of key words.</p> <ul style="list-style-type: none"> •COSADC B2B message on the digital screens at the Governors forum on Tuesday. •The direct mailer has been printed and will be going in the mail after to forum to arrive in boxes on the 30th and the 1st. We are currently working up the keywords and strategy for the Google for products manufactured here. 	
<p>#2 Priority</p>				
<p>A.4.a. Continue to involve regional leaders in the air service and marketing campaign efforts to re-capture Houston as a daily flight destination to and from San Angelo (Lead: City of San Angelo Airport - COSADC - Chamber of Commerce)</p>	<p>As of March 12, 2014:</p> <ul style="list-style-type: none"> • SkyWest considering COSA for direct Houston flight – decision on-hold based on airline’s capacity to expand; not any local factors • Hired Consultant to help get service here 	<ul style="list-style-type: none"> • Work closely with Lou to keep up-to-date on progress and opportunities • Pay attention to December 31st deadline to use Federal grant 	<ul style="list-style-type: none"> •In July 2014 the Board approved funding an Air Service Development Plan that included the following deliverables: goal and objectives, air service development partner contracted Ailevon, leakage study, market assessment study, strategy options and recommendations •Minot reseach trip conducted on 9/16-18, 2014, SCASD Grant Extension filing, Strategies based on Fed DOT response on filing, drafting of integrated plan. •Received a one-year extension to the SCASD grant which will now expire in December 2016 •2/27/2015 Began conversations with Botique Air to initiate Houston service •Airport is seeking to submit for second SCASD Grant Extension 	<p align="center">Ongoing</p>

City of San Angelo Development Corporation Prioritization of Goals

<p>H.35.h. Continue to collaborate with Texas Pacifico to improve freight rail infrastructure in the Concho Valley region and in strategic locations outside of the region that provide necessary connections such as the Presidio International Rail Bridge. (Lead: Chamber of Commerce)</p>	<p>As of March 12, 2014:</p> <ul style="list-style-type: none"> • Texas side of Presidio International Rail Bridge has been identified for possible funding • Partners working together to capitalize on a rail line 	<ul style="list-style-type: none"> • Continue to have representatives present and participate in meetings • Continue to leverage support • Continue to work with initial partners to preserve relationships for future rail endeavors • Be sure to share results, i.e., safety, savings, reinvestment 	<ul style="list-style-type: none"> •Construction of new bridge is expected by second quarter of 2015. •COSA Staff, board member, and city council members attended the annual Texas Pacifico "El Chepe" business relations trip 9/7-11-2014. •Chamber staff is working with two potential employment projects seeking acreage along rail lines <p>As of March 4, 2015 - Research existing economic activity and maquila relationships between San Angelo and northern Mexico, and develop a plan of action to spur additional partnerships benefitting San Angelo businesses</p> <ul style="list-style-type: none"> •Worked with Texas Pacifico in last quarter of 2014 regarding two potential employment projects seeking acreage along rail lines. •Actively in contact as with an established rail port (RailLogix) with locations in the Baytown and San Antonio areas. Working with their regional representative to explore the feasibility of a rail port on the Texas Pacifico line in or near San Angelo. Presently scheduling a time for them to visit the area and potential prospective sites. •Held conversations with TxDOT Rail Division and Texas Pacifico, and the letting of the reconstruction of the rail bridge between Ojinaga and Presidio has now been delayed until as late as the fourth quarter of 2015 (October). •Once actual bridge reconstruction has been scheduled, the Chamber plans to work with Texas Pacifico and COSADC in hosting all communities along the South Orient Railroad Line to a summit to work on opportunities for increased trade and commerce. <p>As of August 6, 2015 - An update on the progress of repairing the International Rail Bridge at Presidio was given at the West Texas Legislative Summit. TxDOT/ Texas Pacifico officials met in Presidio at the end of July in an attempt to facilitate the progress of setting a construction date. We are awaiting an outline of the project timeline.</p> <p>As of September 6, 2015 - Officials at Texas Pacifico Railroad are confident that repairs should begin on the International Rail Bridge at Presidio by the first or second quarter of 2016.</p>	<p align="center">Ongoing</p>
Prioritization of Goals	Progress:	To Do:	Status	Completed
#3 Priority				
<p>NEW ITEM: Explore the impact of oil and gas industry expansion in the region to identify future needs including attracting, retaining, and expanding secondary industries and businesses. (LEAD: Concho Valley Workforce Development, and joint responsibilities as we move along)</p>	<p>As of March 12, 2014:</p> <ul style="list-style-type: none"> • West Texas Energy Consortium Economic Impact study, Phase 1 released 	<ul style="list-style-type: none"> • Create a San Angelo Subcommittee of the UTSA West Texas Energy Consortium to review impact information contained in the First Phase Study, then develop local strategies for future needs 	<ul style="list-style-type: none"> • June 4, 2014 - West Texas Energy Consortium Economic Impact study, Phase 2 released • As of 5 December - Wagner-Peyser \$490K Grant Awarded to WTxEC; organization currently under re-organization and refining its focus area • May 6-7, 2015 - Annual WTxEC Conference held in San Angelo • October 6, 2015 - WTxEC has reorganized their committee structure and is focusing on the workforce piece (primarily STEM) within the Oil & Gas area. - • Awarded Innovation Grant (Sep 2015) to establish a regional, virtual Center of Excellence for STEM education (CE-STEM) to support employers' demands for individuals skilled in the energy, water and aerospace fields. Grant will help develop STEM career guidance app, a Teachers STEM tool kit, and continue growing the WTxEC Center of Excellence site on STEM education (Howard College-SA participating) • West Texas College awarded Texas Regional STEM Degree Accelerator Initiative grant (Oct 2015); CVWDB participating with WCT Board plus 6 other Colleges (Howard-SA included • Uses AVID to ensure students develop the skills and habits employers document as essential for successful employment ex. critical thinking, ommunications, collaboration, and teamwork) as they learn technical theory and application • AVID Higher Education facilitates faculty development and professional learning, and can be used to train CTE program educators 	<p align="center">Ongoing</p>
<p>C.14.d. Leverage Angelo State University's association with the Texas Tech University System <u>to identify opportunities to attract education or research functions from Texas Tech's Lubbock campus to ASU</u>. (Lead: Angelo State University)</p>		<ul style="list-style-type: none"> • Continue to focus on healthcare programs/offerings 		
Prioritization of Goals	Progress:	To Do:	Status	Completed

City of San Angelo Development Corporation Prioritization of Goals

<p>D. 17.a. Fully capitalize on the COSADC’s forward-thinking investment in the Business Resource Center (BRC) to provide a high level of support to small businesses and entrepreneurs in the Concho Valley Region (Lead: ASU Small Business Development Center)</p>	<p>As of March 12, 2014: <ul style="list-style-type: none"> • BRC has been a successful endeavor to-date </p>	<ul style="list-style-type: none"> • Considering co-working lease space opportunities • Research/investigate a mentoring program (SBDC) • Restarting the Business plan competition • Continued rental of BRC conference room to CVCED clients and BRC training room to outside entities, CVSHRM, Downtown San Angelo, San Angelo Chamber •Host Downtown San Angelo Art Walk March 2015 •Continued projects allowing ASU students to assist partners of the BRC 	<p>As of June 6, 2015</p> <ul style="list-style-type: none"> • Continued high level existing business seminars and workshops held at BRC. • 2014 use of BRC conference/training rooms---SBDC conference room (196 times), BRC Training room (96 events), BRC Conference room (172 times) • Economic development functions are now located primarily within one facility, thus enhancing both the effectiveness and timeliness of services provided to new, existing, expanding, or relocating businesses. • One company graduated from the Business Factory in October - Blue Collar Health • BEPC double in size and square footage in the Business Factory twice in 2014 - accomodated expansion - set to graduate Summer of 2015 • Added one new engineering company in December <p>As of September 6, 2015</p> <ul style="list-style-type: none"> • 2 companies have successfully graduated from the BRC (Angelo Solutions and BEPC). Both companies have incurred capital investments and created jobs. • 2 companies recruited and moved into the Business Factory (Immigration Project and Art Gill). • Economic development functions are now located primarily within one facility, thus enhancing both the effectiveness and timeliness of services provided to new, existing, expanding, or relocating businesses. <p>2015 YTD (as of 10/24) use of BRC conference/training rooms---SBDC conference room (121 times), BRC Training room (98 meetings and events), BRC Conference room times 200 times.</p> <ul style="list-style-type: none"> •Increased number of ED partnership meetings for recruiting new businesses. •Kick off 2016 Business Plan Competition in BRC Lobby with a well-attended Press conference. (Continued) 	<ul style="list-style-type: none"> • Restarted the Business plan competition •Hosted Downtown San Angelo Art Walk March 2015 •Ongoing
<p>D. 17.a. Fully capitalize on the COSADC’s forward-thinking investment in the Business Resource Center (BRC) to provide a high level of support to small businesses and entrepreneurs in the Concho Valley Region (Lead: ASU Small Business Development Center)</p>	<p>As of March 12, 2014: <ul style="list-style-type: none"> • BRC has been a successful endeavor to-date </p>	<ul style="list-style-type: none"> • Considering co-working lease space opportunities • Research/investigate a mentoring program (SBDC) • Restarting the Business plan competition • Continued rental of BRC conference room to CVCED clients and BRC training room to outside entities, CVSHRM, Downtown San Angelo, San Angelo Chamber •Host Downtown San Angelo Art Walk March 2015 •Continued projects allowing ASU students to assist partners of the BRC 	<ul style="list-style-type: none"> •BRC has been a very successful endeavor to-date •SBDC's technical business advice program-record number of clients seen in FY2015 •SBDC's technical business training-100+ seminars and workshops yearly •High awareness in community of BRC through SBDC advocacy, advising, training, and marketing. COSADC & CVCED activities •Employment of ASU students through internships and graduate assistants (service learning) •Increased productivity, knowledge, and networking of the BRC partners •The downtown location has enabled the center to support revitalization activity surrounding the BRC 	

City of San Angelo Development Corporation Prioritization of Goals

<p>E.23.b. Pipeline program/criteria development Concho Valley CED and COSADC - Continue to ensure that incentives include a requirement that projected economic and fiscal return from assisted projects outweighs any public cost. Also, stipulate that tax abatement will be selectively considered for those projects deemed to be of the most significant value to the growth of San Angelo's economy. NOTE: Incentives should explicitly encourage business expansion or attraction within San Angelo's target industries, while not precluding the award of incentives to worthy firms that do not fall within the target industries. (Lead: COSADC)</p>	<p>As of March 12, 2014:</p> <ul style="list-style-type: none"> • Salary increases, capital investment, & tax infusion currently being evaluated 	<ul style="list-style-type: none"> • Considering restructuring of bidding language to improve local business consideration on projects • Consider local-bid requirements as weighted selection criteria for a company to receive grant or incentive 	<ul style="list-style-type: none"> •Economic Impact Tool created and now available to to assist in evaluating ROI and ensuring incentives provide economic impact to city. •ROI language now being included in all contracts, grants, and ED agreements. •ROI form being created for client evaluation of economic development assistance. •Economic Impact Tool utilized in the development of the new Business Retention Expansion Program (BRE+P) •Incentive Policy to ensure incentive offerings have a payback within the specified outline tables. •Tax rebates have been incorporated in the BRE+P incentive policy to assist in streamlining incentive payments. <p>As of October 6, 2015</p> <ul style="list-style-type: none"> •BRE+P and Recruitment negotiations and ED agreements are strutured to strive for higher salaries. •Recruitment strategies and marketing are also aligned to target higher skilled and higher paying salaries 	<p align="center">Ongoing</p>
<p>H.33.a. Continue to assist Shannon Health, San Angelo Community Medical Center, and Baptist Memorial (added) and other regional healthcare facilities with needed training programs and workforce recruitment. (Lead: CV Workforce Development)</p>	<p>As of March 12, 2014:</p> <ul style="list-style-type: none"> • Nursing Grant Programs (Workforce) • Both hospitals now have representatives on the Workforce Board • Ongoing efforts with ASU & Howard University 	<ul style="list-style-type: none"> • Assist ASU to Secure Allied Health building • Address nurse training issues • Address local area employer nursing shortfalls • Continue to focus on healthcare programs/offerings • Under Affordable Care Act, Medical Assistants now required to be certified: retrain MA into Certified Mas (CMAs) • Local and Texas-wide shortage make RNs one of the largest shortfalls in workforce (Expected 38K shortage by 2020): develop program to grow RNs from LVNs 	<p>As of June 6,2015</p> <ul style="list-style-type: none"> •CNA training has been curtailed over the past 18 months because of the ASU change to 4-year only nursing program and Howard College still looking for an instructor. Expect the training to begin to pick up this year. •CNAs remain in demand by the nursing homes and home health agencies in particular. •In shortage of RNs and LVNs, CNAs are working in hospitals as well. Attempts to fill a class quarterly and as long as funding is available. • Jul-present: Howard College cannot hire RN Program Director; No RN training available, 102+ on waiting list; RN critical shortage • 29 October: initiated first meeting initiated with Center for Community Wellness, Engagement and Development, Ken Stewart and AHEC, Erin Greg, to discuss interest in Regional Healthcare Coalition/Consortium •10 November: passed interim solution to hiring RN Program Director; Howard College working it (provided HC a work around method to allow them to hire a qualified RN instructor in an oversight role of the program, versus a full time director. Abilene-Cisco college worked this with Hendricks up in Abilene and HC is looking into it.) • 5 December: Meeting with ASU CWED, AHEC, Howard College and ASU Nursing to refine nurse training issues/Consortium focus before recruiting regional healthcare organizations 	<p align="center">Ongoing</p>
<p>(Continued) H.33.a. Continue to assist Shannon Health, San Angelo Community Medical Center, and Baptist Memorial (added) and other regional healthcare facilities with needed training programs and workforce recruitment. (Lead: CV Workforce Development)</p>	<p>As of March 12, 2014:</p> <ul style="list-style-type: none"> • Nursing Grant Programs (Workforce) • Both hospitals now have representatives on the Workforce Board • Ongoing efforts with ASU & Howard University 	<ul style="list-style-type: none"> • Assist ASU to Secure Allied Health building • Address nurse training issues • Address local area employer nursing shortfalls • Continue to focus on healthcare programs/offerings • Under Affordable Care Act, Medical Assistants now required to be certified: retrain MA into Certified Mas (CMAs) • Local and Texas-wide shortage make RNs one of the largest shortfalls in workforce (Expected 38K shortage by 2020): develop program to grow RNs from LVNs 	<p>As of October 6, 2015</p> <ul style="list-style-type: none"> • TTU approved Stage 1 design budget for programming, planning, and schematic design of the new Health and Human Services Building on Aug 7. • Aversion training underway for 33 local medical assistants' to transition CMA • Certified Medical Assistant course in place at Howard College-SA; first class started Aug 2015 • High Demand Skills Grant awarded with June 15, 2015 start date; uses COSADC & CVWDB matching \$75K, includes \$55K supporting donations from Shannon, SACMC and HC-SA Foundation; LVN-RN Bridge Program Director started August 8, 2015. Still looking for instructor • COSADC - HC Financial Agreement completed; funds awarded on Nov 1, 2015 • CVWDB - HC Financial Agreement amended to match COSADC's dates/clarify payment process; completed Oct 11, 2015 • HC press release set for Oct 26 after announcement to HC Board 	<p align="center">Ongoing</p>

Prioritization of Goals

Progress:

To Do:

Status

Completed

City of San Angelo Development Corporation Prioritization of Goals

<p>H.35.b. Identify mutually beneficial industry supply chain opportunities to market in partnership with cities in Mexico's maquiladora region. (Lead: Chamber of Commerce)</p>	<p>As of March 12, 2014:</p> <ul style="list-style-type: none"> • Ports to Plains Southern Work Group has made contacts and pursued discussions. 	<ul style="list-style-type: none"> • Explore exporting opportunities • Tap resource base in San Antonio – UTSA Economic Development 	<ul style="list-style-type: none"> •SBDC International Trade Office and liason with SBDC International Trade Center in San Antonio to provide technical exporting advice. •5/6/2015 Information was provided to Rosalva Carreon Ibarra with Canacintra in late April furnishing information for an article in Vanguard Industrial magazine, and we are following up with information for her on industries and logistics companies in the San Angelo area. 	<p align="center">Ongoing</p>
<p>H.35.i. Continue to work closely with Ports-to-Plains, state and local governments, and U.S. and Mexican companies to identify infrastructure deficiencies and establish cross-border partnerships to finance and construct any necessary improvements. (Lead: City of San Angelo)</p>	<p>As of March 12, 2014:</p> <ul style="list-style-type: none"> • Ports-to-Plains initiatives • Highway 277-S improvements • Highway 306 • Presidio International Rail Bridge (in H.35.h) 	<ul style="list-style-type: none"> • Pursue funding for future project 	<ul style="list-style-type: none"> •March 2014 - Ports to Plains Southern Work Group Meeting held March meeting in San Angelo. •August 2014 - Sponsorhip for Annual Ports to Plains Conference Approved - ad developed for conference program. •Mayor continues to serve on Advisory Board representing City of San Angelo. •October 2014 - City Council Woman Farmer was elected to serve on PTP Board at the annual conference. •Staff attended the annual conference in Del Rio/Acuna Mexico in October and toured several Maquilador facilities. •March 24, 2015 - TxDOT hosted a series of stakeholder meetings to gather feedback for the Ports-to-Plains/I-27 extension study that is currently underway. A continuation of the conversation of the past two decades, stakeholders discussed strategies to enhance the corridor. Staff attended the San Angelo stakeholder meeting at the TXDOT Regional District Office. •April 2015 - Staff attended the PTP Alliance Energy Summit in Lubbock, Texas. •April-June 2015 - Staff members have been participating in planning committee of the PTP Alliance to develop a B2B event during the 2015 annual conference. Companies wishing to do business with other companies along the PTP corridor will have an opportunity to network during this event. •October 2015 - CM, City Council PTP Board member, 2 ED Staff and Chamber representative attended the annual conference. Video was produced for the event. In addition, we began our #see you in San Angelo Campain and 	<p align="center">Ongoing</p>