



2013 Year End Summary





Our Mission

The City of San Angelo Development Corporation (COSADC), working with economic development partners, retains, strengthens and diversifies the job base of the community to ensure a vibrant business climate for San Angelo and the region. We strive to make San Angelo's economy stronger through continued creativity and commitment from COSADC, the Economic Development Partners and the entire community.

2013 Highlights

- Held Grand Opening of the Business Resource Center
- Hosted the 2013 Annual Ports to Plains Southern Work Group Conference
- Rezoned a portion of the Industrial Park from Light Manufacturing to Heavy Manufacturing
- Closed on the sale of 20 acres in the Industrial Park to CasedHole Solutions. This sale was the largest in the history of the Industrial Park
- Welcomed new board members Tommy Hiebert, Daniel Anderson and Richard Crisp
- Established a San Angelo Comprehensive Economic Development Strategic Plan
- Coordinated the review of 79 subdivision plats and 80 site plan reviews
- Incorporated the responsibilities for managing the Tax Increment Reinvestment Zone (TIRZ)
- Business Incubator clients moved into the Business Factory in January of 2013. A total of 24 full-time and five part-time jobs were created and all were retained during the year



Scott Tankersley
President



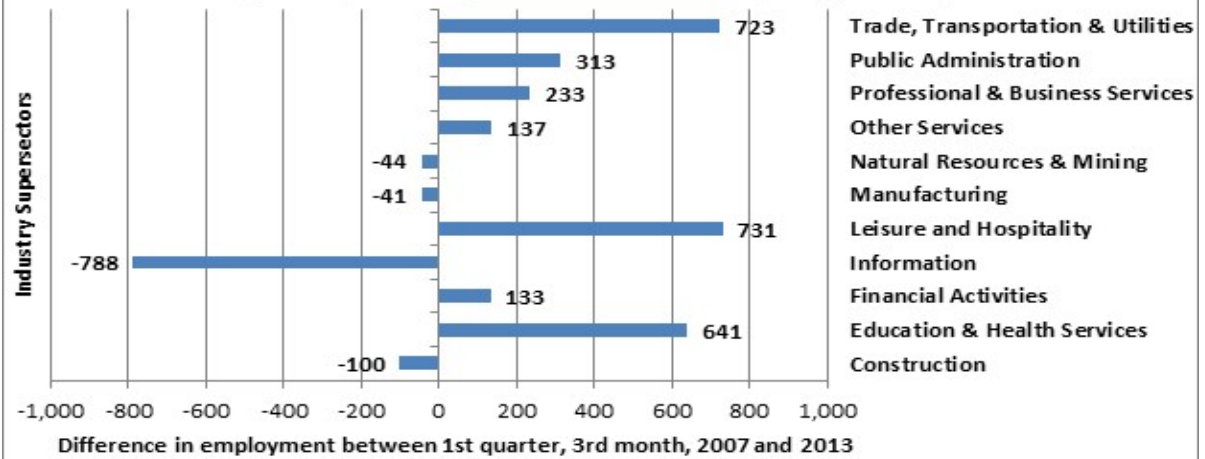
Robert Schneeman
Interim Executive Director



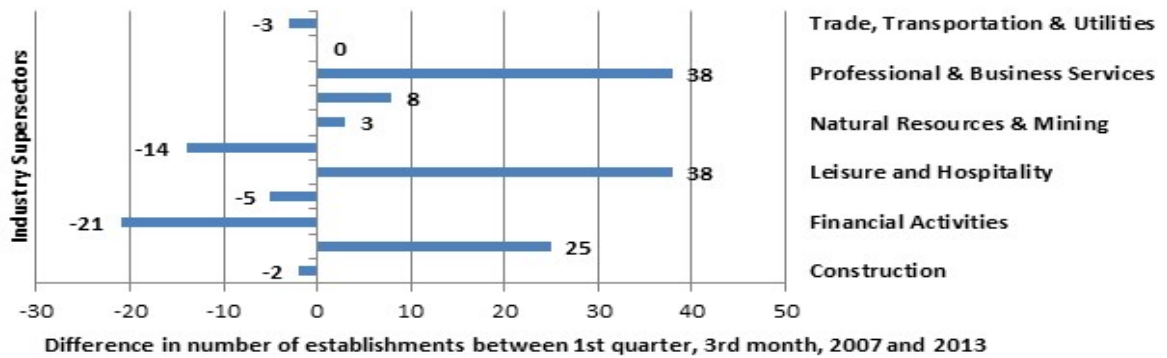
2013 COSADC Board Members

(LEFT TO RIGHT): TOMMY HIEBERT, DANIEL ANDERSON, TONY VILLARREAL (SECOND VICE PRESIDENT), SCOTT TANKERSLEY (PRESIDENT), JOHN BARIOU (FIRST VICE PRESIDENT), PEDRO RAMIREZ (DIRECTOR) AND RICHARD CRISP (DIRECTOR)

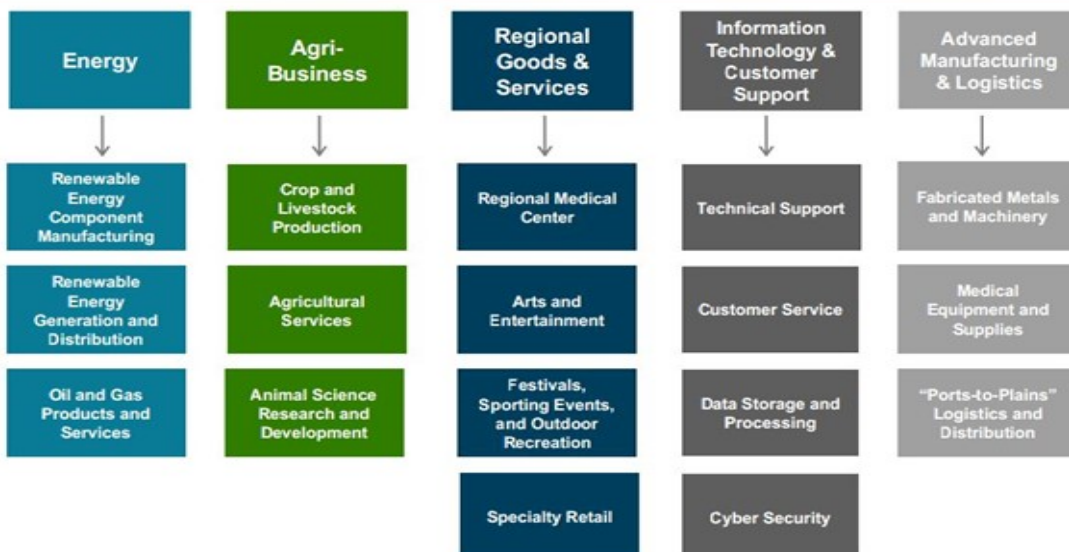
New Jobs in Tom Green County, TX 2007 to 2013 (1st quarter, 3rd month employment)



New Businesses in Tom Green County, TX 2007 to 2013 (1st quarter, 3rd month establishments)



PROPOSED SAN ANGELO, TX TARGET INDUSTRIES AND NICHEs



Ongoing Projects

- **MedHab LLC**

Type of Incentives: Job Creation, Capital Investment, Job Retention, Real Property Investment, Code Compliance Incentive

Results: As of 12-31-13, MedHab LLC had not requested nor have they been paid any incentives under this agreement

- **Ethicon**

Type of Incentives: Capital Investment, Job Retention, City Tax Rebate, County Tax Rebate

Results:

Capital Investment as of 12-31-12:

Over \$20 million

City Tax Rebate to Date: \$259,332.56

Jobs Retained: 30

- **Hirschfeld Energy Systems LLC (formerly Martifer-Hirschfeld Energy Systems LLC)**

Type of Incentives: Capital Investment Phase 1, Capital Investment Phase 2, Job Creation Incentive, Land Purchase Incentive, Construction Funding Incentive 1, Construction Funding Incentive 2

Results: In 2009 and as of 2013, a capital investment of \$20 million for Phase 1 and the Land Purchase and construction requirements were met by the company. It also, however, lost 44 Full-Time Equivalent positions.

- **Glazer's Wholesale Drug Company Inc.**

Type of Incentives: Land Acquisition, Facility Construction, Job Retention, Job Creation, City Property Tax Rebate

Results: As of 2013, Glazer's has fulfilled its creation/retention requirements of 124 FTEs for \$930,000. The company is no longer required to report this item. It has been paid \$275,770.97 for its city tax rebate.

- **Blue Cross Blue Shield of Texas**

Type of Incentives: Property Tax Rebate

Results: \$37,118 per year for five years, totaling \$185,590 to date.

Business Factory

- 5 Clients with a total of 29 full- and part-time employees and a total sales revenue of \$10,315,443
- ASU Small Business Development Center (SBDC) offering training seminars
- Incubator at full capacity
- Planning begun for co-working space

Business Resource Center

- Conference and training rooms available for the public to rent for meetings
- Young Professionals of San Angelo (YPSA) held 12 luncheons/board meetings
- 110 DRC meetings were held at the BRC

TIRZ

- Economic Development Staff acted as the liaison and provided support to the Tax Increment Reinvestment Zone (TIRZ) Board, which included administering the Downtown and North Angelo incentives programs. In 2013, funding was approved for the Downtown Pedestrian Project, which included \$573,441 in New Freedom Grant Funding, \$271,057 from the North TIRZ and \$258,061 from the Downtown TIRZ.

Community Development Projects

- **Concho River Improvement Project**
Included dredging of 1.43 million cubic feet of silt, stabilization of the banks along public lands, installation of additional trails and improvements, new lighting, an outdoor exercise area, public art, a new irrigation system, shaded sitting areas, water features and other special elements. This project was expected to be complete by August 2013, but because of drought and other delays is anticipated for early 2014
Project Budget: \$13.5 million



Community Development Projects (cont.)

- **Hickory Aquifer**

Includes water wellfields made up of several wells near Melvin, Texas. This system will provide more than 6 million gallons of water per day. The first series of wells and the supply line were completed by the end of 2013.

Project Budget: \$120,000,000



- **Livestock Barns**

This project includes two new livestock buildings and expansion of the parking lot to further compliment the arena complex. The project was completed ahead of schedule in February 2013.

Project Budget: \$1,000,000



- **Airport Terminal Renovation**

This project will include a new entry sign, terminal entrance pavement enhancements, curbside canopies, air traffic control renovations, a security checkpoint, structural modifications, relocation of the airport administration offices and enhancements to the meet and greet area. This project is still ongoing at the end of 2013.

Project Budget: \$5,925,715



- **City Auditorium**

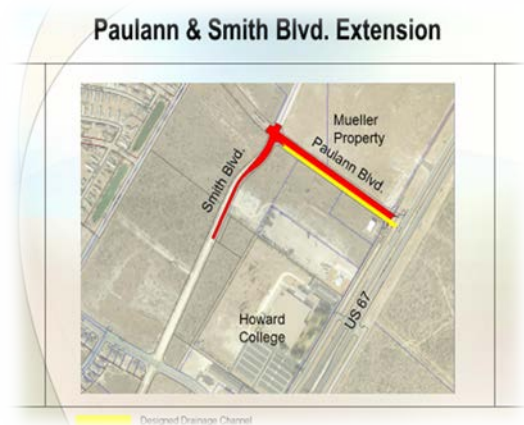
This project will include a new design, abatement, demolition, HVAC equipment and installation, basement structural improvements and fire protection, structural work related to HVAC and plumbing renovations. At the end of 2013, this project is still in the fundraising mode.

Project Budget: \$3,750,000

- **Smith and Paulann Boulevard Improvements**

This project will include the extension of Paulann Boulevard from U.S. 67 to the extension of Smith Boulevard and Smith from its intersection with Paulann south to the north property line of Howard College. At the end of 2013, the project and financing were approved. Construction is expected to begin in 2014.

Project Budget: \$513,000



- **Affordable Housing**

As of 2004, this program allocates \$335,000 annually. It includes gap financing, helping hands, a blitz and rehab and roof repairs. In 2013, nine new housing units were built for first-time homebuyers, 27 housing units were rehabbed for elderly homeowners, 33 housing units were sided and painted for low-income homeowners, 11 additional homes were rehabbed, and 58 roofs were repaired.



Ports to Plains

The City of San Angelo, Tom Green County and the San Angelo Chamber of Commerce participate as partners of the PTP Alliance. COSADC sponsored the Southern Work Group Meeting in February 2013



Our Partners

